

Kerala Maritime Board

Munambam Waterfront Development & Economic Zone, Thrissur, Kerala

Time & Date: 11:00 AM, 16-03-2026

Venue: Online

List of Attendees:

1. Shri N.S Pillai IA&AS (Retd), Chairperson, Kerala Maritime Board
2. Shri. Kiran S, Port Conservator, Kerala Maritime Board
3. Smt. Reshmi R P, Civil Engineer, Kerala Maritime Board
4. PMU Team
5. Prospective Investors [List has been attached]

Minutes of Meeting

Chairperson, KMB welcomed the prospective investors and encouraged the participants to introduce themselves. He then gave an overview of the project details, specifics regarding the EOI documents, developmental potential of the site, scope of the project and an overview of the bidding procedures. The PMU team then delivered a presentation diving deeper into the details regarding the project site, scope of the project & developmental options, and an overview of the EOI procedures.

The subsequent session was a Q&A segment, in which the prospective investors were encouraged to raise their queries for better clarity regarding the EOI submission process.

An industry representative from Tisha Ship Management Pvt Ltd enquired regarding the limited road access to Plot 2 and whether the other plots had similar shortfalls, to which the Chairperson replied that both the other plots have comparatively unhindered road access and added that Plot 2 could be very useful to the successful bidder who may set up ship/boat building industry, and can be used for parking of vessels and setting up of ancillary business centers. Another enquiry was regarding the EOI submission process, whether only the EOI document should be submitted, to which the Chairperson clarified that all required documents that have to be submitted have been uploaded to the KMB website, and the prospective investor may reach out to KMB regarding any further queries through the contact details provided on the EOI document.

Another industry representative from Capital Ship Solutions enquired whether there will be any further development to road access to Plot 2, to which the Chairperson replied that depending on the scope of the development taking place at the project site, further development of road access is something that may be considered in the future. Another query was whether it was possible to obtain water and electricity connections at the project site, to which the Chairperson replied that obtaining such connections for the aforementioned utilities may not pose to be an issue. Another query enquiring about the water depth near Plot 1 was raised, to which the Chairperson replied that the investor may visit the project site and ascertain that. Furthermore, the Investors may get in touch with the concerned Port Officer/ Port Conservator for further clarifications regarding the project site. Another query raised sought clarity on whether the project will be on a lease model, to which the Chairperson replied that the project will be executed through a PPP model. A query regarding the presence of 'Kattadi Maram' in Plot 3 and whether the removal for the same may

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be allowed, was raised. The Chairperson provided clarity on that matter by replying that the Investor, along with the support of KMB, may approach the Forest Department to procure the required permission for the removal of the trees.

A representative from Infinity Adventures Pvt. Ltd enquired whether the selected bidder will have to pay both license fee and revenue share to KMB, to which the Chairperson replied that the investor will have to pay a fixed license fee and a revenue share percentage which may be quoted by the bidder. Another query was regarding how much the License Fee will be, to which the Chairperson replied that the License Fee is fixed as per a Government Order, and that further details will be provided during the RFP stage. Another query was whether there was substantial footfall at Plot 3, to which the Chairperson replied that the project site falls near a prominent tourism hotspot. A query regarding the support from KMB towards marketing of watersports and other such activities that may be conducted at the project site, The Chairperson replied that KMB will support the selected bidder for procurement of licenses etc. but will not be financially involved in the project development. The investor may reach out to the Industries Department, Tourism Department, or other such Govt Agencies based on the nature of their project for obtaining support regarding the aforementioned reason.

The Chairperson encouraged the investors to submit any further queries by email and concluded the meeting at 12:00 PM by thanking the participants.

SL No.	Online Attendee Name
1.	Mr. Noel, Representative, AArow Solutions
2.	Mr. Cyril V Abraham, Tisha Ship Management Pvt Ltd
3.	Mr. K.P Benny Rohal, Ron Maritime Ltd
4.	Mr. Paulson Joseph, CSS - Capital Ship Solutions
5.	Mr. Kumar Gaurav, Infinity Adventures Pvt. Ltd.
6.	Mr. Sujesh Surendran, Industry Representative
7.	Mr. Rafeeqe, Industry Representative